You ought to just throw in a few simple things like "seeking first to understand" as opposed to being understood.

No significant learning occurs without a significant relationship.

All learning is understanding relationships.

And we know why kids drop out. We know why kids don't learn. It's either poverty, low attendance, negative peer influences…

We know why.

They don’t pay me to like the kids. They pay me to teach a lesson. I should teach it; the kids should learn it. Case closed.

You either have it in you to build a relationship or you don’t.